

# connections

The Monthly Newsletter of The Chamber of Schenectady County

Delanson • Duaneburg • Glenville • Niskayuna • Princetown • Rotterdam • Schenectady • Scotia

October 2002

## Chamber Recruitment Campaign 2002: 950 Members and Growing

More than 120 new members joined The Chamber of Schenectady County during an intensive three-day campaign held in late September, and many more are expected to register before the recruitment drive ends early this month, according to Chamber President Charles Steiner. It's believed the 950-member organization could break the 1,000 mark by campaign conclusion.

"This campaign, the first in several years, has been very successful," says Steiner. "These early returns are outstanding, and the credit goes to our excellent teams of Chamber member volunteers who staffed the telephone bank and continue to make follow-up calls from their homes and offices."

The most aggressive portion of the campaign was a September 24-26 telephone drive, targeting more than 4,500 businesses throughout Schenectady County identified by the campaign committee and Chamber staff as nonmembers. Volunteers also used their own business and personal contacts to recruit members. Rotterdam-based WMHT-TV 17 donated use of a phone bank at their offices for the three days and Verizon Wireless also donated cell phones and free air time to assist the volunteers who, at times, outnumbered the phones available.

"We had more than 80 volunteers representing over 30 companies who donated their time and talent to this drive," notes William Faubion, a KeyBank vice president, immediate past member of the Chamber board of directors, and chair of the Chamber's membership campaign committee. "I am very proud of our members who gave their time, effort and hard work to make this a successful campaign. Most of all, it was fun getting together with other Chamber members and networking with some people we've never seen at prior Chamber events."

Irene Allen, branch manager for the Schenectady Manpower branch, was a "runner" who drove to pick up new member payments, drop off informational materials and assist other volunteers. "It was nice to see so many businesses come together for the good of the community," says Allen. "As a long-time Chamber member, I'm proud that I was able to help with the success of the campaign, and I appreciated the opportunity to meet and make contacts with existing and new Chamber members."

(continued on page 6)



*William Faubion of KeyBank not only served as membership campaign committee chair but took to the telephones to personally recruit new members to The Chamber of Schenectady County.*

## Save These Dates...

**THURSDAY, OCTOBER 17 AND 31, AND NOVEMBER 14:** "Building a Brand: An Integrated Marketing Approach" three-part seminar series, sponsored by The Chamber and featuring presentations by local marketing professionals. Chamber headquarters, 306 State St., Schenectady. All-session cost is \$99 per Chamber member and \$150 per nonmember; \$45 per member and \$60 per nonmember for individual session. Call the Chamber at 372-5656 or visit [www.schenectadychamber.org](http://www.schenectadychamber.org) for details and reservations.

**THURSDAY, OCTOBER 24:** Fall Symposium sponsored by School-to-Careers Partnership of the Schenectady County Chamber Foundation and Chamber. Van Curler Room at Schenectady County Community College, 78 Washington Ave., Schenectady. Free and open to the public, 3:30 to 5 p.m. For information, contact Patricia Barney at 372-5656 or [pbarney@schenectadychamber.org](mailto:pbarney@schenectadychamber.org)

**FRIDAY, NOVEMBER 29:** 33rd annual *Gazette* Christmas Parade presented by the Chamber and sponsored by The Gazette Newspapers. 7 p.m. Sponsors, volunteers and participants contact Robin Granger at the Chamber, 372-5656, fax 370-3217 or e-mail [rgranger@schenectadychamber.org](mailto:rgranger@schenectadychamber.org)

**ONGOING:** Applications for Leadership Schenectady 2003 class are being accepted through November 29. Classes run January through June 2003. Locations to be announced. Visit [www.schenectadychamber.org](http://www.schenectadychamber.org), or call Pat Barney at the Chamber, 372-5656 or [pbarney@schenectadychamber.org](mailto:pbarney@schenectadychamber.org)

## Chamber Attends "Sole Proprietor" Bill Signing



*Chamber of Schenectady County President Charles Steiner, far right, beams with pleasure as he joins other Business Council of New York State members and state officials in a ceremony that saw Governor George Pataki, seated, sign into law the sole proprietor health insurance bill.*

With Chamber of Schenectady County President Charles Steiner standing just a few feet away, Governor George Pataki in late September signed into law the "sole proprietor" bill that will make more affordable health insurance available to single-person businesses across New York state.

"The Business Council of New York State and chambers of commerce from across the state have lobbied intensively for more than two years for this legislation," notes Steiner. "The bipartisan effort of our state legislators and the governor has made this opportunity a reality. The law will allow our Chamber and other associations to offer another valuable program to small businesses that are or become members. The benefit to these small businesses, the backbone of our state's economy, is a break in the cost of insurance premiums and the ability of some of the owners to finally gain access to compre-

hensive and efficient health insurance."

Chamber staff, led by Member Benefits Director Linda Staroba, will be meeting with the various insurance carriers to determine the impact of the law and develop specific premium rates that will be advertised to the business owners.

The new law was signed by Pataki at the Business Council of New York State's 2002 annual meeting held at the Sagamore Conference Center on Lake George. The law creates a new premium rate for sole proprietors that is significantly lower than the individual rates they have been paying.

"We've launched a comprehensive effort to keep New York's small businesses as strong as possible - but we're committed to doing even more," said Pataki. "This new law will help to ensure that thousands of small business owners across the state - and their families - will have access to the quality, affordable healthcare they need and deserve. At the same time, it will provide entrepreneurs and the smallest of businesses with another tool they need to succeed. Properly nurtured, these businesses have the potential to become great engines of economic growth and job creation."

The law amends the insurance law and requires health insurers that offer group coverage through New York's chambers of commerce or association groups to provide the same policies to sole proprietors. The rate charged to sole proprietors must be within 20 percent of small group rates, meaning rates will be much less expensive than the premiums for individuals now paid by many sole proprietors.

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[www.schenectadychamber.org](http://www.schenectadychamber.org)

## Johans is NPCS Executive Director

James Johans, formerly a consultant for KVC, Inc. and president/CEO of Action Youth Care in Ripley, West Virginia, has been appointed executive director of Schenectady-based Northeast Parent & Child Society (NPCS), replacing the retired Lance Jackson, who remains with the agency as a consultant.

NPCS board President Harold Novick says Johans' leadership "will enable Northeast to continue its 114-year mission of providing vitally important services to people in need throughout the Capital Region."

Johans oversaw Action Youth Care's (AYC) move from Chapter 11 bankruptcy to becoming the largest provider of family-based foster care and children's behavioral health services in West

Virginia by providing services to more than 5,000 at-risk children and families. To ensure financial stability, he arranged a buyout of AYC by the larger Kaw Valley of Kansas, with the agency renamed KVC, Inc., and served as a consultant during the transition. During the mid-1990s, Johans was assistant to the commissioner for the Bureau of Children and Families and state coordinator of Juvenile Services with the West Virginia Department of Health and Human Resources. During that time, he helped develop a managed care system for Medicaid-funded behavioral health services throughout that state.

From 1989 to 1994, Johans served as director of children's services with the Seneca Mental Health/Mental Retardation Council in Lewisburg, West Vir-

ginia, and assisted in the agency's growth from 15 staff serving 150 children to 120 staff working with 1,000 needy children and families.

Johans holds a Ph.D. in human services from Walden University, a master's degree in counseling from West Virginia Graduate College and a bachelor's degree from St. Louis University. He and his wife, Cathy, have two children.



*James Johans*

## Chamber of Schenectady County Members are Award Finalists

Several innovative marketing campaigns by Chamber of Schenectady County member companies and organizations have been selected as finalists for the eighth annual Mark of Excellence Awards, sponsored by the New York Capital Region Chapter of the American Marketing Association. The program culminates with a ceremony honoring winners on Wednesday, November 6 at the Albany Marriott, Wolf Road.

The Chamber-related finalists for the prestigious awards are:

- Marketing partner **Sawchuk, Brown Associates** of Albany for its campaign, Alleviating hunger...together (on behalf of the Regional Food Bank of NENY).
- **The College of Saint Rose**, Albany, for its campaign, Experience the Saint Rose Difference.
- **GHI HMO Select, Inc.**, Albany, for its campaign, Missing Letters (in cooperation with marketing partner Klein Marketing Communication).

• **MVP Health Care** of Schenectady for its New Building Public and Community Relations campaign, including marketing partner Sawchuk, Brown Associates.

• **The Albany-Colonie Regional Chamber of Commerce**, a member of the Tech Valley Chamber Coalition with The Chamber of Schenectady County and the Rensselaer County Chamber of Commerce, and marketing partner Sawchuk, Brown Associates for the campaign, The Summit in Tech Valley.

The awards recognize marketing campaigns that achieve bottom-line results while creatively using a variety of marketing elements, including research, advertising, public relations, sales promotions, direct mail, pricing and distribution strategy. The November 6 program will include presentation of the fifth annual Marketer of Excellence award to Karen Hitchcock, president of the University at Albany since 1996.

For event information, contact committee co-chairs Nicole Stein at 439-8731 or Dennis Kennedy at 437-4956.

## Family & Child Service Hosting Monopoly Tourney

Family and Child Service of Schenectady will hold its second annual Family Monopoly Tournament from 5 to 10 p.m. Saturday, November 2 at Mallozzi's Restaurant, Curry Road, Rotterdam. The cost of \$20 for children ages 8 to 18 and \$40 for adults includes two 90-minute rounds of Monopoly and Italian cuisine.

Proceeds benefit the agency's Enriched Housing Program to provide care and independent housing to low-income, frail elderly residents of Schenectady County.

The tournament is a Parker Brothers-sanctioned official event, and the grand winner may earn the right to go on to the national tournament. The top three adult winners receive their choice of an evening at the Batcheller Mansion Inn, a season pass to the Union College Classical Concert Series or tickets to an area musical event. The three child winners can select from a \$300 gift certificate to Goldstock's Sporting Goods, a CD/MP3 Player, or a season pass to Union College hockey games.

The agency will also provide sponsorships by selling "properties" to local businesses and supporters, ranging from \$60 for Baltic Avenue to \$400 for Boardwalk.



## Registration Opens for Leadership Schenectady 2003

Registration for Leadership Schenectady 2003, a Schenectady County Chamber Foundation program designed to broaden participants' knowledge of community operations, is being accepted through November 29. Classes are held January through June 2003 at various locations.

For each of the past 10 years, classes of up to 25 regional business leaders have graduated from Leadership Schenectady and gone on to become active volunteers in the communities in which they reside and work. The training received through the program has made them excellent candidates for positions as key volunteers and board members in

community organizations. The program is sponsored by the foundation, an educational affiliate of The Chamber of Schenectady County. Twenty-five students graduated from the Leadership Schenectady 2002 class.

Information, application forms and registration are available by contacting program coordinator Patricia Barney at the foundation by phone at 372-5656, by fax at 370-3217 or via e-mail at pbarney@schenectadychamber.org. An application form is also available on the Chamber Web site at www.schenectadychamber.org.

The cost is \$775 for individuals asso-

ciated with Chamber members and \$875 for nonmembers. A limited number of scholarships are available. The cost includes all course materials and lunches.

To graduate, students must broaden their understanding of major public policy issues, establish a network of community contacts, promote access among leaders, enhance communication among people of diverse backgrounds and interests, expand their skills and commitment to volunteer and civic causes, and develop their awareness of personal leadership qualities and opportunities.

# On the Road With Your Chamber



Chamber President Chuck Steiner is all smiles as he accepts the Schenectady Association for Retarded Citizens' Community Award from ARC Executive Director Linda Lahaie and Assemblyman Paul Tonko, right, during the agency's 50th anniversary party and annual awards dinner held at Glen Sanders Mansion, Scotia.



Customers wait patiently in line at the Frank Gallo & Son Florist shop on Altamont Avenue, Rotterdam, when Gallo hosted its 7th annual FTD Good Neighbor Day in which the business gave away - in bundles of a dozen - 100,000 free roses to Capital District residents. FTD CEO Robert Norton, who noted Gallo gives away the most roses of any FTD florist in the United States, attended the fun-filled event. Gallo, who asks that customers keep one rose and distribute the others to 11 people as a friendly gesture, has other shops on Erie Boulevard and Crane Street in Schenectady, on Saratoga Road, Scotia and in Clifton Park. (Carol Bluestein Photo)

Chamber of Schenectady County President Charles Steiner was on hand to congratulate Waste Management & Recycling Products, Inc. on the grand opening of its new processing center in Building 405 of the Scotia Industrial Park, off Route 5 in the town of Glenville. The company recycles computer components and accessories, including CRTs, monitors, hard-drives, modems, cables, printers, office equipment, electronics, and medical and communications equipment. Waste Management also operates a retail store in an office building at Erie Boulevard and Wall Street in Schenectady.



Bill Faubion, a KeyBank vice president and chair of The Chamber of Schenectady County's membership campaign committee, was the featured speaker at a campaign kickoff reception for volunteer recruiters held at Pinhead Susan's tavern prior to the September 24-26 membership campaign. Partial results of the campaign are available in an article on the front page of this newsletter. Seated at left is Lois Smith-Law, chair of the Chamber board of directors, while Chamber President Charles Steiner, at right, goes over his notes in preparing to speak.

The Chamber of Schenectady County and several of its members, including Contec Ltd., Schenectady ARC, Union College and the Downtown Schenectady Improvement Corporation, participated in a job fair for the Guyanese population at a New York City site in mid-September. Guyanese-Americans now living in New York City and other locations have been visiting Schenectady County and city for several months, attracted by the affordable home prices and quality of upstate life. The Chamber greets the visitors and presents them with welcome packets that familiarize the potential residents with the entire county.



In mid-September, Robin Granger (third from left), the Chamber's promotion and events manager, played host to Jean Fornillo, Marie Cacket and Nadine Young from the I LOVE NY Gateway Information Center at Binghamton. The three tourism professionals wanted to familiarize themselves with Schenectady County in order to better inform potential visitors. Granger arranged for complimentary accommodations at Mallozzi's Belvedere Hotel, meals courtesy of the Glen Sanders Mansion and Pinhead Susan's, and visits to the Schenectady Museum, Proctor's Theatre, Parker Inn, Mabee Farm, American Indian Cultural Center, Empire State Aerosciences Museum and more. Maureen Gebert of the Schenectady Heritage Area and James Kalohn of the Schenectady County Planning Commission helped to conduct tours of the city and county, respectively.

A group of college students walks away after visiting The Chamber of Schenectady County's informational booth at September's first-ever "Welcome Back Students" block party that was held on the Jay Street pedestrian center to greet new and returning students at Union and Schenectady County Community colleges. The free party featured two bands, free Proctor's Theatre movie tickets, free rock wall climbing at Electric City Rock Gym and other activities for the students. Event sponsors included the Downtown Schenectady Improvement Corporation and the colleges.



The Chamber's Dominic Tom and Mary Anderson assist new teachers from the Schenectady City School District with information about Schenectady County and city during the annual new teacher orientation program held at Schenectady High School prior to the start of the new school year. The Chamber emphasized the federal government's "Teacher Next Door" program that provides opportunities for teachers to buy, at discounted prices, U.S. Housing and Urban Development-owned homes within the teachers' school district.

## Member Business News

East Chatham-based **5points.net, LLC** assisted Color for Real Estate, a printer of real estate products from around the nation, in launching the company's Web site at [www.colorforrealestate.com](http://www.colorforrealestate.com). The site provides more than 120,000 customers with a secure online storefront featuring more than 100 products.

The following personnel have been hired to the management team for **Time Warner Cable's Capital News 9** network: Operations Manager **Alan Wainwright**; **Colleen Savarese**, human resources manager; Business Manager **Cary Meyers**; **Cynthia Martin**, executive assistant; Marketing Manager **Scott Christiansen**. Wainwright was technical manager for Madison Square Garden, Savarese handled human resources for the Northeast U.S. offices of General Motors Acceptance Corp., and Meyers most recently was controller for Time Warner's Liberty, NY division. Martin was executive assistant with WTEN-TV 10, and Christiansen most recently was marketing and communications director for Aquatic Development Group, Cohoes.

**Ken Colloton** of **Fleet Bank** has been elected to serve on the YMCA of the USA Board of Directors, headquartered in Chicago, Illinois. The YMCA of the USA Board directs policies for the YMCAs nationally and internationally. Colloton is chair for the Greenbush Area YMCA Board.

An independent review of **T.M. Byxbee Company, CPAs**, of Albany was completed in accordance with the standards established by the peer review board of the American Institute of Certified Public Accountants. The firm's approach to providing professional services to its clients was found to be in compliance with the highest levels of professional standards.

**Ray Seefeld**, president of Rotterdam-based **Superior Business Products**, has been named secretary for the Albany Executives Association, a group designed to institute and maintain a method of exchanging and interchanging business information among its members and fostering relationships to achieve business growth. He is the group's former treasurer.

**Omni Housing Development COO Duncan Barrett** moderated a panel discussion, "Preservation of the Existing Affordable Housing Stock," during the third annual New York State Affordable Housing Conference in New York City. The discus-

sion centered on financial and regulatory strategies for funding the rehabilitation and repositioning of the state's older affordable housing stock.

**BlueShield of Northeastern New York's** health education TV series, "Living Well Now," has won a prestigious Telly Award in the medical/health category. The Telly is awarded to outstanding non-network and cable TV commercials, films and videos. The "infomercial" series is designed to educate BlueShield members and the community on health issues.

**The Schenectady Museum Association and Schenectady County Historical Society** are receiving \$11,950 and \$3,914 in state grants, respectively, to carry out historic records preservation projects. The grants were announced by state **Senator Hugh Farley** of Niskayuna, chair of the Senate Subcommittee on Libraries, who noted applications for year 2003 grants are due by December 6. For information, contact Barbara Lilley, Conservation/Preservation Program Office, New York State Library, 10-B-41 Cultural Education Center, Albany, NY 12230, or call (518) 486-4864.

**Sarah Braley** has been named principal for student services at the Neil Hellman School of **Parsons Child and Family Center**, Albany, responsible for supervising the school's integration specialists, Work Appreciation for Youth (WAY) coordinator and the high school guidance office. She was the WAY program coordinator.

### Attention Small Business Owners:

Check out these FREE tax seminars provided by the Schenectady County Community Business Center, 920 Albany St., Schenectady!

Tips on tax planning and preparation will be presented on Wednesday, October 23, followed by record keeping for better and easier tax preparation on Wednesday, November 20.

Both sessions run from 7 to 9 p.m. Join guest presenters from the state Department of Taxation and Finance and the Internal Revenue Service. Call the center at 382-3069 for information and reservations.

## Welcome New Members

**Cyclics Corporation**  
Desiree VanNostrand  
*Manufacturing*  
2135 Technology Drive  
Schenectady, NY 12308  
881-1440

**Hobson's Choice, LLC**  
Kathy LeRay  
*Retailer-Gifts*  
5411 NY Route 7  
Hoosick Falls, NY 12090  
686-1666

**The Olde Kristel's Inn**  
Bill Clark  
*Restaurant*  
654 Saratoga Road  
Burnt Hills, NY 2027  
399-7398

**Anne E. Martindale, PhD**  
*Health Care*  
P.O.Box 128  
Fultonham, NY 12071  
355-5226

**Monograms Plus**  
Eva Paroly  
*Promotional Products*  
1610 State Street  
Schenectady, NY 12304  
374-5220

**Northeast HR for Hire**  
John J. McLaughnea  
*Consultant Human Resource*  
3528 East Lydius Street  
Schenectady, NY 12303  
355-4556

**Peddlers Wagon Plus**  
Bonnie M. Choy  
*Retailer*  
33 Sacandaga Road  
Scotia, NY 12302  
372-2190

**Sciocchetti, Parisi & Saccocio**  
Belle Mallett  
*Lawyer/Law Firm*  
670 Franklin Street  
Schenectady, NY 12305  
374-8444

**Trave's Carribean & American Take Out**  
Sandra Bruce  
*Restaurant*  
806 Albany Street  
Schenectady, NY 12307  
372-1361

## Local Franchisee is My Gym "Director of Year"

Cherie Kane, operator of the My Gym Children's Fitness Center of Rotterdam for one year, has been named My Gym "Director of the Year" by My Gym Enterprises to recognize the director who exceeds the franchise's established standards of operation and care.

California-based My Gym Enterprises since 1983 has been serving children from 3 months to 9 years of age with innovative, physical early learning/pre-gymnastics classes in state-of-the-art facilities.

The Rotterdam franchise was also one of eight My Gym facilities selected from the 90 My Gyms worldwide to participate in a My Gym-Challenged America Foundation pilot program. My Gym Schenectady was awarded scholarships that allow four eligible Schenectady-area children to attend an upcoming session at My Gym at no cost. Schenectady County Family & Child Service and local pre-schools have referred children for the scholarships.

## 14th Annual Hoffman Lecture Set for October

"Keeping Our Senses" is the topic for the 14th annual Robert S. Hoffman, MD, Memorial Lecture that will be held from 1:30 to 3 p.m. Wednesday, October 23 at Temple Gates of Heaven, 852 Ashmore Ave., Schenectady.

Guest lecturers are David DeBonis, professor of communication disorders at the College of Saint Rose, Albany, and an audiologist at Sunnyview Hospital and Rehabilitation Center; Robert Kennedy, M.D., attending ophthalmologist at Ellis and St. Clare's hospitals; and James Strosberg, M.D., chair of the Hoffman Lecture Committee and attending rheumatologist at Sunnyview. Call Barbara Post at 382-4595 for information.

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The Chamber of Schenectady County,  
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**Schenectady County**  
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## Membership Campaign

*(continued from page one)*

Peter Bennison, vice president for business development for Waste Management & Recycling Products, Inc., worked the telephone drive. "It was great to see a concerted effort by the Chamber members and volunteers to help grow the Chamber. There was lots of energy and enthusiasm for our growing community, and I was happy to contribute."

Allen and Bennison praised Patrick Hoey of Sales Development Associates, a professional recruiter brought in by the Chamber to coordinate the drive. "Pat was very energetic and kept a strong, positive focus for the volunteers," says Allen. "He's obviously very experienced in managing these campaigns," adds Bennison. "It's tough to sell services by phone, but he definitely makes it work."

The campaign officially ended with a new member orientation session held October 8 at the Holiday Inn Holidome in Schenectady, followed by an after-hours networking mixer open to all Chamber members. Final numbers and results will be tabulated and released later.

## Correction to September's Member Business News

**Lynn Coles**, formerly **Lynn Zaklukiewicz**, has joined the **Lavelle & Finn** law firm as an associate. She is an Albany Law School graduate.

## Reach Out and Touch Someone ...

*Through advertising in your Chamber newsletter!*

Chamber members are privy to special advertising rates, ranging from \$50 to \$400 for various size ads in *Connections*. And Chamber staff will design the ad as part of the price if camera-ready art is not available!

Or place your insert/flyer in *Connections* for \$200.

Advertising opportunities are available only to Chamber of Schenectady County members in good standing. Contact Dominic Tom at 372-5656, fax 370-3217 or e-mail [dtom@schenectadychamber.org](mailto:dtom@schenectadychamber.org) for information.

## Bridge Center to Mark Graduation, Annual Dinner

Bridge Center of Schenectady, Inc. will hold its 29th annual dinner and graduation at 5 p.m. Monday, October 21 in the Van Curler Room at Schenectady County Community College, Schenectady. The dinner and awards program begins at 6 p.m. with guest speaker Gloria Jimpson. The cost is \$30 per person. Call 346-1277 for information and reservations.

Bridge Center, at 70-72 Union Ave., Schenectady, a long-term residential program for substance abuse clients, was founded in 1975. The center treats patients from 17 to 45 years of age, and provides behavior modification counseling on an individual, family and group basis.

## JSEC to Present 10th Annual NDEAM Awards

Steven Liscio, executive director of the People's Empowerment Network, will discuss "Recruiting Strategies for Hiring a Diverse Workforce" when the Job Service Employer Committee (JSEC) presents its 10th annual National Disability Employment Awareness Month (NDEAM) awards on Thursday, October 24 at the Marriott Hotel, 189 Wolf Road, Albany.

JSEC committees are in Albany, Rensselaer, Schenectady, Columbia, Greene, Saratoga, Warren, Washington and Schoharie counties.

Registration and breakfast will be from 8 to 8:30 a.m., followed by Liscio's presentation and program until 10 a.m. Cost of \$15 per person includes a breakfast buffet. Advanced registration by October 21 is required. Contact the Albany Area Employer Committee, in care of the New York State Department of Labor, 175 Central Ave., Albany 12206. Make checks payable to the AAEC. Reservations can also be made by telephone or fax to Heather Romano at 462-7600, ext. 103 or 462-2772, respectively. For JSEC information, contact Gary Nicklaus, JSEC chair, at 464-6250.

## Schenectady County Opens Household Waste Facility

A new hazardous household waste collection facility has opened at the Schenectady County farm on Hetcheltown Road, Glenville. It is the first-ever permitted facility of its kind in the Capital Region, providing county residents with near-weekly waste collection during most of the year.

"There is no other way to get rid of most of these materials that is environmentally friendly, safe and does not cost a fortune," says county Legislature Chair Peter Guidarelli. "For unwanted items, hazardous household waste collections programs can be the only disposal option."

Schenectady County residents must register and have or obtain a county farm solid waste program permit prior to or at the time they drop off materials. The permit costs \$10 and is valid for the calendar year. The facility is open by appointment only from 8 a.m. to 1 p.m. on the first three Fridays of each month through October and in April, and on the Saturday following the fourth Friday of each month throughout the year. Residents can reg-



*Schenectady County and state representatives use The Chamber of Schenectady County's ceremonial "scissors" to cut the ribbon at the grand opening of the hazardous household waste collection facility at the Schenectady County farm in Glenville.*

ister by calling toll free (800) 494-2273.

Acceptable materials include most automobile fluids, paint, solvents, household, photographic and spa and pool chemicals, fuels, herbicides, pesticides, lawn care products, mercury thermometers, caulks and adhesives, and household products that are flammable, caustic, reactive or toxic.

The facility does not accept commercial or industrial waste, computers, television sets, motor oil, asbestos, smoke detectors, medical waste, empty paint and aerosol containers, radioactive waste, automobile or household batteries, firearms, ammunition, explosives, rubbish, construction demolition materials and remodeling debris.

## "Take Back the Night" is October 23

The national YWCA Week Without Violence Week will be capped off locally with the 9th annual "Take Back the Night" march beginning at 5:30 p.m. Wednesday, October 23 from the YWCA of Schenectady, 44 Washington Ave., Schenectady. The YWCA and

Schenectady city government are event sponsors.

The event is designed to show community-wide support for ending the violence that occurs throughout society. There will be guest speakers, a march through the historic Stockade neighborhood and along State Street, and refreshments at the YWCA offices following the walk.

Information and details about the march and the week's other activities are available by calling the YWCA of Schenectady at 374-3394.



## Organizations Hosting "Schenectady on the Move"

The Schenectady Business and Professional Women and Schenectady Kiwanis Club are sponsoring a "Schenectady on the Move" trade show from 4:30 to 7:30 p.m. Tuesday, October 22 at Mallozzi's Restaurant, 1930 Curry Road, Rotterdam.

The public, area businesses and organizations are invited to sponsor, participate and attend the showcase of businesses, organizations, products and services. There will be music, door prizes

and a cash bar. A limited number of booths and sponsorships are available at various prices. For information, call Jane Meehan, first vice president of the Schenectady BPW at 393-0452, or Sharran Coppola, Schenectady Kiwanis Club president at 370-3563.

### LOJ Hosting 30th "Jazzy" Birthday

Schenectady-based Law, Order and Justice Center (LOJ) will celebrate its 30th anniversary with a "jazzy" birthday party from 6:30 to 9:30 p.m. Thursday, October 17 at the First Unitarian Society, 1221 Wendell Ave., Schenectady.

The evening features jazz music, food catered by The Elegant Touch, a silent auction of items and caricature artist Jeanne Benas, who will make sketches of attendees for them to take home to mark the occasion. Tickets cost \$30 per person. Call LOJ at 346-1281 for information and reservations.

### Entrepreneurs Wanted



#### Need a home for your new business?

The future of small business in Schenectady County is impressive and we have space and resources available in our business incubator building for new and growing businesses.

- New, High Tech Facility
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### The Chamber of Schenectady County

**Charles P. Steiner**  
*President*

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**Susan Rank**

*Operations Manager*

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**Linda Staroba**

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*Benefits & Technology*

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**Cheryl Sullivan**

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**Dominic Tom**

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*Communications Manager*

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**Robin Granger**

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**Angela Ninneman**

*Administrative Assistant*

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### Schenectady County Chamber Foundation, Inc.

**Mary Anderson**

*School-to-Careers Director*

manderson@schenectadychamber.org

**Patricia Barney**

*School-to-Careers*

*Program Coordinator*

pbarney@schenectadychamber.org

### Mission

*To create a strong  
business climate  
throughout Schenectady County  
while providing valuable  
member services.*

### Hours

Monday - Friday,  
8 a.m. - 4:30 p.m.

*Our staff is here to promote your  
business and enhance the  
business climate of the county -  
please feel free to contact us!*

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